

contractor

THE MONTHLY PUBLICATION OF THE BUILDING CONTRACTORS ASSOCIATION OF SOUTHWESTERN IDAHO

*"Every man owes part of his time and money to the business or industry to which he is engaged. No man has a moral right to withhold his support from an organization that is striving to improve conditions within his sphere."
- Theodore Roosevelt -*

Associate OF THE MONTH



Terri Harvey
Stewart Title

See page 6

Spike of the Month



Cody Weight
Solitude Homes

See page 7 for Spike list

BCASWI General Membership Meeting



PARADE of HOMES 2018 Banquet

Thursday, April 26, 2018

The Riverside Hotel

5:30 p.m. - Reception, 7 p.m. - Dinner

Reservations and payment required by April 20th.
NO SHOWS WILL BE CHARGED.

See page 9 for a reservation form or call 377-3550.

BCASWI MEMBERS ONLY EVENT

HIDDEN TECH

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GOVERNMENT AFFAIRS

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AMAZON BUSINESS FOR
NAHB MEMBERS

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LUMBER TRADE DISPUTE

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BOARD OF DIRECTORS

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President's Perspective

by Craig Hammett, RMB, Hammett Homes

April is New Homes Month

It's no coincidence that people are generally happier in springtime. Compared to the colder, darker days of winter, spring is the opportunity for a fresh start – from planting a new flowerbed to starting a new baseball season. And for many Americans, it's when they plan on buying a new home.

As the momentum of home buying season continues to grow, the home building industry celebrates New Homes Month in April. At this time of year, millions of people are starting their search for the new home that's perfect for their lifestyle. That is why we want to take this month-long opportunity to showcase the many advantages of owning a newly constructed home.

Many home buyers are seeking a unique new home that offers energy efficiency, spaciousness and warranties. They also want the ability to select their favorite appliances, flooring, paint colors and other design elements to give their home a personal touch from the day they move in. But those characteristics are just some of the countless advantages of buying a new home. There are many other benefits of owning a new home that might be less obvious, but are often found to be just as valuable.

Strong Sense of Community: One of the built-in benefits of many new homes is the new neighborhood. When families move into a new community at the same time, lasting bonds of friendship and neighborliness often form right away. Many home builders will host community block parties in these developments to help neighbors of all ages meet and connect.

Ability to Entertain: Older homes are often smaller and therefore more challenging in which to host gatherings with friends and family. Today's home builders are creating more open spaces with higher ceilings, larger windows and expansive great rooms for added convenience and modern living.

A Clean Slate: When moving into a new home, you won't have to spend hours stripping dated wallpaper or painting over an ugly wall color. There are no oil stains to remove in the garage, no windows to replace, no walls to be torn down. Everything is already just the way you want it.

Peace of Mind: Building standards have changed a great deal over the decades, almost as fast as technology has evolved. New homes can accommodate today's advanced technology and be customized to meet the individual home owner's needs. And knowing that the home was built to the latest safety codes gives the owner added assurance.

BCA Executive Overview

by Frankie Hickman-Rice, Executive Vice-President

A Really Hot market – that's Boise, Idaho!

Currently, one of the most pressing issues in the housing market is the lack of inventory available for-sale. Part of the problem stems from the fact that existing homeowners are staying in their homes longer than they used to, and therefore keeping their homes off-the-market. A recent poll asked people living in their homes for 10 years or longer the reasons they have chosen to stay put for so long.

We are hearing the most important reason long-term residents aren't moving is because they like their home and are comfortable in it (70%), followed by their lack of desire to go through the hassle/expense of finding another home and moving (21%). Meanwhile, 10% say it's because there are no homes on the market they would want to buy and could afford. This last finding suggests that a not-so-trivial 10% of people living in their homes for a decade or more could be enticed to move if only there were more homes on the market to choose from.

Of all the possible reasons long-term residents could choose from to explain their long stay, the three least important ones are: not wanting to give up a current low mortgage interest rate (5%), moving to a new job would require going to a more expensive area (4%), and the home is underwater (3%). This suggests that a desire to keep a low mortgage rate is far from being the primary culprit for the reduced mobility seen in recent years (as is sometimes attributed).

A Look Ahead May

Members Only Meetings - For membership information call 208-377-3550.

- 8 • Membership Committee & Spike Club, Noon BCA,RSVP for lunch.
- Membership Drive, 1 - 1:30, BCA
- Builders-Codes Council/Developers Council/Government Affairs, 3 p.m., BCA
- 9 Associates Council, Noon, BCA, RSVP for lunch.
- 15 Executive Committee, 11:30 a.m.
- 16 Sales & Marketing Council, 9 a.m., BCA - RSVP for Breakfast
- 17 Board of Directors, 4 p.m., BCA

All dates, times and locations are subject to change. Please call for confirmation - 208-377-3550.

BCASWI ASSOCIATION STAFF

Frankie Hickman-Rice,
Executive Vice-President

Autumn Gestrin-Blume,
Communications Projects Director &
Website Manager

Heather Hooglander, Membership Director,
Sales/Marketing, & Associates Council

Emily Covington, Receptionist &
Social Media Administrator



Membership The Foundation

Heather Hooglander,
BCASWI Membership Director

Spring must be in the air?! I can always tell by the signs nature gives. Ducks waddling around,

birds chirping, flowers peaking up through the once snow covered ground, and of course one of my favorites, the smell of barbeque grills in the air. It brings a smile to my face every time!

I want to glance back at March. The Sales & Marketing Council held the very first breakfast General Membership meeting. For those who were unable to attend, Eric Allen from Metrostudy gave a presentation on the “Boise Housing Market Conditions.” There wasn’t an empty seat in the house. Needless to say, it was a huge success. Thank you to all the guest who attended and showed their support. I am shaking my crystal ball and it is telling me there will probably be more breakfast meetings in the future.

Speaking of future, brings me to students, who happen to be our future. Did you know there is a Sales & Marketing Scholarship application available? Any local BCASWI member company or its employee and their immediate family members can apply. Applications are available on our website www.bcaswi.org, look under the “Resources” tab and click on “Scholarships”. Or you can contact me at the BCASWI office, 208-377-3550 or email: Hsciola@heritagewifi.com. Scholarship amounts are

rewarded based on how many applicants are received. I know personally if I were still a college student or attending a trade school, I would not say “no” to free money. This is Sales & Marketing Council’s gift to you and a way of thanking you for continuing your education. The deadline is April 6th at 5:00pm. The application with the additional items needed to meet the criteria can be mailed to our office or drop it by: 6206 N. Discovery Way, Ste. A, Boise 83713. We are here Monday – Friday, 8:00am – 5:00pm.

Has anyone ever been on a party bus? Sounds like fun, right?? This month on Wednesday, April 25th & Thursday, April 26th, “hop” aboard the SAM Tram. Sales & Marketing Tram, our version of a party bus. This is a chartered tour bus, sponsored by Ferguson’s Bath, Kitchen & Lighting Gallery, that will depart from our breakfast sponsors, Oregon Tile & Marble. (You will also park your vehicle here and other assigned areas nearby.) Where are we headed? To the Parade Homes. Not all 40 in 1 day. More like 25 the first day, 15 the second day. Day 2 is always shorter because of the Parade of Homes Banquet on Thursday evening. This is an opportunity to get a sneak peak of the parade homes before they open to the public. Breakfast, snacks, lunch and beverages are covered both days with your registration purchase. There will also be games, trivia, and prizes on the bus and in some of the homes. We encourage ALL the fun you can possibly have, but also keep in mind, you are representing your company. If any of the etiquette rules are broken, you can be asked to leave and lose privileges to ride the bus in the future. The majority

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New Membership and Renewals

The BCASWI wishes to thank the following new member companies and membership renewal companies. “Without Your Membership, We’d Be Lost!” If you have comments regarding any of these memberships, please direct them in writing to the Membership Committee, 6206 N. Discovery Way, Suite A, Boise, ID 83713. (Per the By-Laws, Art. 1, Sec. 2)

For a full list of members please go to the Classified Directory on our website at bcaswi.org.

NEW MEMBERS

CALIBER HOME LOANS
DOMINIQUE LOVE

CMG MORTGAGE
NATHAN PUGMIRE

EAGLE ROOFING PRODUCTS
CRAIG BAILEY

EXPRESSIONS BY DESIGN
REBECCA LEHMAN

GLOBAL SENIOR HOUSING
RON WALSH

GUARANTEED RATE
SUSIE MANWELLER

JOHNSON DESIGN ENGINEERING
DARIN MILES

SULLIVAN HOMES STAGING LLC
ABI SULLIVAN

THE STEREO SHOPPE
CRAIG ADAMS



BMC BLDG. MATERIALS & CONST.
KEN RHOADES

VALLEY TRUSS COMPANY
JASON MOODIE

ATKINSON'S MIRROR & GLASS
DAN ATKINSON

A & H SUPPLY, INC./SIGLERS
CHUCK KEENE



K.D. ROOFING, INC.
JUSTIN DOTY

KEVIN HOWELL CONSTRUCTION
KEVIN HOWELL

ACTION GARAGE DOOR, INC.
BILLY MAHAN



MALLON CONSTRUCTION, INC.
TRUDY MALLON

NORTHERN CONSTRUCTION, LLC
GARY OR TAMMY SCHACHER

CSC, LLC
DAVE MORTENSEN

TIM AUSTIN CONSTRUCTION, LLC
TIM AUSTIN

TRADITION CUSTOM HOMES
SPENCER KOFOED

RC WILLEY
RICK STODDART

PATRICK MILLWORK, INC.
BRIAN PAPE



STONE SURFACES
BRIAN FARNSWORTH

NEIGHBORWORKS BOISE AND NHS COMM.
BUDDY COMPHER

INTERIORWORX LLC
STEVE SHULER

BANNER BANK
DAVID BARCLAY

DYLAN CHAYSE ELECTRICAL
CHARLES DAVIS

VALLI HI CUSTOM HOMES LLC
MIKE CAVEN

CHRISTENSEN HOMES
CHAD CHRISTENSEN

NATIVE BUILDERS LLC
BRAYDEN SIELAFF

EAGLE HOME MORTGAGE
JENNIFER BATHURST

HUNTWOOD CABINETS
BRUCE BARZ

L2 CONSTRUCTION INC.
LEE IENTKE

WOYAK & COMPANY REALTY
CINDY WOYAK

NEXT LEVEL DESIGN AND FURNITURE
KAREN ELITHARP

RENEWABLE ENERGY NW LLC
CARL SIMPSON

VISUALWEBB
KEVIN KOEPNICK

CRITERION LAND MGT.
RANDY CLARNO

POWERS TOLMAN FARLEY PLLC
JAMES THOMSON II

Introducing Amazon Business for NAHB Members

Filed in Membership on March 20, 2018 - NAHB Now

EO Dana Kelso had been using her personal Amazon Prime account to order paper and other products for the Builders Association of South Central Oklahoma.

Then she found out that NAHB has a brand-new Member Advantage benefit: Amazon Business.

NAHB members can access Amazon Business by signing up for a free business account. Amazon Business offers a variety of features and benefits, including free shipping on eligible orders over \$25.

Designed for businesses of all sizes, Amazon Business helps NAHB members gain access to multi-user accounts, business-friendly payment options, business pricing on more than five million products, and more.

Members can explore NAHB's storefront and scroll through a curated collection of products for the office and the jobsite. They're arranged in categories including NAHB Hot Products, Best of IBS 2018, and Smart Home.

We're looking for member suggestions on more categories and products to offer on Amazon Business: Contact Sarah Swango, Director of Affinity Programs and share your recommendations. You can also call her at 202-266-8273.

Associate of the Month

Terri Harvey, Stewart Title

Terri was born and raised in Eastern Idaho, she moved to Boise to attend Boise State University where she attained a Bachelors in Marketing. After traveling and living in South Korea and southern United States, she is happy to call Boise home. Starting as a real estate agent in 2002, focused on new construction, her knowledge of the industry is extensive. Terri started at Stewart Title in 2016 and loves the escrow/title side too!

Terri's 17 years of real estate/escrow experience makes her a great resource. She enjoys being actively involved in the BCASWI (Building Contractors Association of Southwest Idaho).

In Terri's free time she loves nothing more than spending time with her daughter. She enjoys getting outdoors: Snowshoeing, x-country skiing, hiking, running and camping. She loves to cook and try new recipes, and eating them is the best part!

BCASWI FEATURED TRADES OF THE MONTH

TRADE:

MEMBER COMPANIES:

Title & Escrow:

Alliance Title & Escrow Corp.
First American Title Co.
Pioneer Title Co.
TitleOne Corp.

Fidelity National Title
NexTitle
Stewart Title Co.

Real Estate:

208 Real Estate
Boise Premier Real Estate
Better Homes & Gardens RE 43 Degrees
Chris Findlay Real Estate
Century 21 Magellan Realty
Davis Group Realty
Epic Realty
Idaho Real Estate Associates
Idaho Summit Real Estate
Keller Williams Realty Boise
New Home Star Idaho
O2 Real Estate Group
Silverhawk Realty Group
Sheila Smith Real Estate
The Real Estate Shop, LLC
We Know Boise Real Estate
Woyak & Company Realty

Allen Cofield RE Services with Boise Premier
Boise River Valley
Core Group Realty
Coldwell Banker TG Group
Conger Management Group
Development Planning & Finance Group
Group One Sotheby's
Idahome & Land at Silvercreek Realty Group
John L. Scott Boise
Mike Brown Group
Neighbor Works Boise & NHS Community Ser.
Silvercreek Realty Group
Spring Valley Realty LLC
The Brick Group Real Estate
Treasure Valley Realty Group
Woodhouse Group

Warranty:

2-10 Home Buyers Warranty

Each month the Membership Committee randomly draws BCASWI trades to list and feature on a board in the BCA conference room and in the newsletter. The goal is to show members who they can do business with as well as encourage signing up members used but not showing under the trade. For questions contact Heather Hooglander - 208-377-3550.



Status Name Members

Status	Name	Members
STATESMAN SPIKE - 500	Larry Van Hees	613.0
	Jerry Nemece	584.0
SUPER SPIKES - 250	Dave Mortensen	283.5
	Steve Martinez	280.5
	Ted Martinez	267.5
	Jay Clow	262.5
	Chuck Miller	260.0
ROYAL SPIKES - 150	Todd Amyx	217.0
	Chris Conner	214.75
	Bob Barnes Jr.	194.5
	Burt Smith	189.0
	Kent Mortensen	177.0
	John Seidl	166.0
	Pat Minegar	157.5
RED SPIKES - 100	Jeni Sexton	143.5
	Juston Hall	130.5
	Wayne Stacy	126.75
	Frank Varriale	126.0
	Dave Yorgason	126.0
	Tracy Dixon	123.5
	Bill Davis	119.0
	Ron Whitney	117.5
Marie Hanson	111.0	
GREEN SPIKES - 50	Dale Sullivan	97.5
	Dennis Schaffner	92.0
	Billy Mahan	84.0
	Eric Smith	76.5
	Doug Keller	73.5
	Bob Barnes Sr.	70.25
	Zach Evans	67.5
	Eric Stunz	62.5
	Vicki White	60.0
	Sarah Seidl	58.5
	Milford Terrell	57.5
	Ray Rice	52.5
	Ramon Yorgason	52.5
	LIFE SPIKES - 25	Steve Weeks
Dale Conrad		42.5
Craig Groves		40.0
Russ VanWagenen		39.0
Joe Atalla		37.0
Ted Mason		36.5
Jake Centers		35.0
Erick Wadsworth		32.0
Dwayne Speegle		31.5
Dick Lierz		31.0
Jon Hastings		28.5
Bud Fisher		26.0
Trey Langford		25.5

BLUE SPIKES - 6

Jeff Thompson	24.5
Cade Coltrin	24.0
Karen Ellis	23.5
Cody Weight	20.5
Dan Richter	15.5
Steve Edwards	14.5
Craig Hammett	13.0
Shaun Urwin	13.0
Barb McDermott	12.75
Thomas Coleman	12.0
Reata Conner	11.5
Matt Knickrehm	11.5
Tammy Schacher	11.5
Mark Wilkins	10.5
Mike LaRue	10.0
Jason Peery	10.0
Bud Browne	10.0
Heather Echeverria	9.0
Clay Boyce	8.5
Lars Hansen	7.5
Jeff Martell	7.5
Daniel Cullip	7.0
Rod Givens	6.5
Kevin Howell	6.5
Don Flynn	6.0

Candidates

Spike candidates are called "Tacks." Tacks must earn 6 credits to become a "Spike"

4.5 - 5.5 Credits

- Todd Campbell
- Dan Clark
- Clay Conner
- Dan Foutz
- Jason Geisler
- Justin Mai
- Rob Pearce
- Alicia Rodman
- Stephen Sengelmann
- Ray Westmoreland

3 - 4.0 Credits

- Corey Barton
- Mike Brown
- Nate Fehrenbacher
- John Flaherty
- Bryant Forrester
- Matthew Gardner
- Jim Hunter

- Spencer Kofoed
- Christine Langhorst
- Tim Mallon
- Trudy Mallon
- Brian Morkid
- Abram Neider
- Don Newell
- Stan Ray
- Jaclyn Roberts
- Clint Rogers
- Lance Snyder
- Ingo Stroup
- Marvin Ward
- Steve Warren
- Roger Wilson
- David Wipper

1.5 - 2.5 Credits

- Dennis Baker
- Brent Belveal
- Alan Berman
- Dave Buich
- Chad Christensen
- Peggy Deffenbaugh
- Corey Elitharp
- Rick Garret

- Tyler Gustafson
- Terri Harvey
- Don Hubble
- Justin Hubble
- Greg Johnson
- Jason Lloyd
- Tracy Skidmore
- Chad Smith
- Christal Smith
- Jake Tunison
- Darren Wood

.5 - 1.0 Credits

- Liz Amar
- Josh Anderson
- Kami Brant
- Bob DeBolt
- Aaron Doughty
- Dave Evans
- Mark Hixon
- Ryan Jennings
- Don Massey
- Jackie Metzger
- Kris Miller
- Jason Ramsey
- Brad Zollinger

According to the rules of the Spike Club program to become a Spike member, an individual must sign up 6 new members - which earns 6 Spike Credits - within two consecutive years. To retain that Spike status a minimum of one new member - which earns 1 credit (new or retention) - must be earned each year until a total of 25 credits have been earned - which triggers Life Spike status. For individuals that do not earn 6 credits by December of their second year of recruiting, all credits from the first year are forfeited.

Hidden Tech: Stashing Speakers and TVs

Filed in Design, Home Building, Technology on March 21, 2018
– NAHB Now

Music throughout the home can be beautiful. But the equipment that delivers that music can sometimes be unsightly.

Sure, some clients are fine with exposed speakers, especially as some manufacturers are designing products that are more attractive — some may even say decorative. But for those who prefer a more stealthy delivery of tunes, there are now hundreds of products and solutions that can fit the bill.

Speakers and subwoofers can disappear into a room with the proper planning and the right installer. A few examples:

- **Architectural speakers with removable covers.**

These in-wall or in-ceiling speakers are light enough to be clamped right to the drywall, and they're usually hidden behind a magnetic grille (which can often be painted). In-ceiling applications are perfect for distributed, multi-room audio applications and new cinematic immersive audio formats like 3-D audio, which creates a more lifelike effect.

- **“Invisible” speakers.** These gadgets are designed so that there's minimal sonic degradation when they're covered by any wall treatment, from mud to veneers — even plaster.

- **Acoustically transparent fabric.** Any speaker with the proper baffling can be stashed behind the right fabric covering. In theater rooms that feature a projector-and-screen setup, the screen itself can be acoustically transparent to allow sound from the center channel speaker to pass through the screen and still be crystal clear.

- **Outdoor camouflage.** Buried subwoofers and rock-shaped speakers are just some of the products that can turn a patio into an extra listening room.

Disappearing TVs

Similarly, TV placement and installation is a hot-button topic among designers and home owners alike. Many end users desire placements that might seem impractical, and some would prefer their TV screens disappear completely when not in use.

Luckily, the fully articulated TV mount has evolved, allowing a TV to be safely hung in more obscure locations — or places once thought to offer typically poor sight lines (i.e., over the fireplace) — and then drop to proper eye level when being watched.

For those who want the TV to go away entirely when it's turned off, there are numerous options of motorized lifts and drives from which to choose. Sets can rise from the floor, drop from the ceiling or appear behind sliding doors and cabinets with the touch of a button.

There are also options for those that decide late in the game they want to stash a TV. For example:

- **Samsung's “The Frame TV”** looks like a framed piece of art when it's not in use as a television.

- **TVs hidden in bathroom mirrors** are growing in popularity and can be integrated relatively easily.

- **All-weather TVs** can turn any porch or deck into its own entertainment space.

With the right planning, any room in a new build or renovation job can be movie- or music-ready as soon as the studs go up.

This NAHBNow guest post is from Ed Wenck, Content Marketing Manager for CEDIA, the industry association representing those professionals who manufacture, design and integrate goods and services for the connected home.

BCASWI General Membership Meeting



PARADE of HOMES 2018 Banquet

Thursday, April 26, 2018

The Riverside Hotel

5:30 p.m. - Red Carpet Wine Reception

7:00 p.m. - Dinner

\$60 per person by April 20th

\$75 PER PERSON AFTER APRIL 20TH DEADLINE

Payment Required at time of Reservation.

24 hour cancellation notice required - 377-3550.

No Shows will be charged.

MEMBERS ONLY EVENT

"A Tradition of Building Excellence for Over 60 Years"

Reservations

- 1. Please be prepared to give the following information:
• Name and menu selection of each person.
(Steak Roulade, Chicken Saltimbocca or Stuffed Portobello Mushroom Cap)
• ALL PAYMENTS REQUIRED IN ADVANCE
2. Assigned Seating. Tables of 10 may be reserved.
3. \$60 per person by 4/20/18 - \$75 per person after 4/20/18
4. Fax 377-3553 or e-mail emily@heritagewifi.com

Company: _____

Name and menu selection:

B=Steak Roulade C=Chicken Saltimbocca V=Stuffed Mushroom

- 1. _____ B C V
2. _____ B C V
3. _____ B C V
4. _____ B C V
5. _____ B C V
6. _____ B C V
7. _____ B C V
8. _____ B C V
9. _____ B C V
10. _____ B C V

___ Check ___ Cash ___ Charge my Visa/MC/Discover

Card# _____ Exp. Date: _____ Vcode* _____

TOTAL: ___ Dinners = \$ _____

NO SHOWS WILL BE BILLED.

Signature: _____ Zip** _____

*3 digit # located on the backside of your credit card next to your signature. **Zip code of the address associated with this card.

CONTINUED FROM PAGE 4

of the builders have been kind enough to consent to us being in their homes. Treat it the way you would want your guest to treat your home. FIRST COME FIRST SERVED, only 50 seats available!! And sorry, NO FOLLWING THE BUS THIS YEAR – THAT’S JUST NO FUN!!

As I mentioned above, the Parade of Homes Banquet is on Thursday, April 26th at The Riverside Hotel. Dress for Success! Come be the best representation of yourself as possible!! You will be in the same room with 600 other professionals who want to know who you are. If you have never attended, this is where the 40 Parade of Homes builders will come have dinner, networking and accept their awards for their parade home. Come catch up with other members, and new to the BCASWI is the Ambassador

Program. I challenge each of you to introduce yourself to someone new. I know for a fact, out of the mouth of one of our new members, if they do not feel welcomed, they will not return. Help us keep our members. Retention is just as important as gaining new members. Don’t get me wrong, we need ALL of our members. With that being said, find the Parade of Homes Banquet registration on our website today! Or contact Emily at the BCASWI office for more information at emily@heritagewifi.com.

In closing, I have to leave you with some Easter humor.

Q: How do you catch a special rabbit?
A: “Unique” up on it!!

Have an “Eggsellent” Easter and productive April!

Builder, Developer, Government Affairs Committee Report

Intermountain Gas is rolling out a gas pipe damage prevention program and fines are being exacted. Training is being offered. The first fine will be \$1000 and then it goes to \$5000 if there is another occurrence within 18 months of the first. The DBS website does have information on it for the damage prevention question opportunity. Also announced was a new opportunity for builders using gas in their homes called the **Whole Home rebate**.

Reports from Jurisdictions:

Meridian City reported in with 134 single family but the Multi-family however, was a zero; new commercial was 12 and remodels were at 15. An update was given about the meeting between industry and the city since the last meeting and there were some agreements reached. The department is working on streamlining.

Boise City - Boise is back to the normal permits pulled. With most of the growth still coming from SW Boise, no multifamily and no duplex's. So far, 2018 year to date is 156% above 2017. The permitting process is taking 10 days for SF1 and 12 days for SF2. Bottom-line, Boise City is 210% down from last month.

Ada County: The County reporting 31 single family permits, 64 mechanical, 12 remodels, and it is taking 8 – 10

business days for a plan review. The new building code ordinance was approved (same as State level).

Ada County Surveyor: Meg Leatherman introduced Zach, the new county civil engineer who came from fish and game.

ACHD: These proposed fee revisions will be scheduled for adoption at the next ACHD commissioner meeting on March 14th. There will be \$1000 - \$2500 in new fees. The re-submit fee has been bumped to \$750, at the request of the AGC.

The Division of Building Safety spoke briefly about classes that the DBS is involved in. Dave Yorgason gave a brief update on the House Bill 547 which made it out of committee today and headed to the amending order. Ten or twelve of the people impacted will sit down and come up with amending language that works and keep this moving forward.

Market Report: New Construction median sales price is down this month and a 6% increase over last year. Affordability of the median price is up to 33%. Inventory is down and rolling supply is down while the pending sales are up.

Don't forget – this report is only a small part of the Builder/Developer/Government Affairs meeting that happens at 3pm on the second Tuesday of every month!

City of Middleton update...

The City of Middleton retracts the “Building Official Determination – Flashing” issued on January 5, 2017, and the “Notice” about soffits issued on March 19, 2018.

The City does not intend to review manufacturers' product specifications and enforce installation instructions with exactness. Pursuant to the International Residential Code R105.8, the City does rely on contractors and plan preparers to be familiar with and follow manufacturer installation instruc-

tions for products used in construction.

I un-appointed the Building Official today and will request city council confirmation of that action on April 18, 2018, the next city council meeting. The city will continue to strive to provide excellent and timely plan reviews and building inspections.

Please contact me if you have any questions.
Darin Taylor, Mayor
(208) 697-4354

U.S. Trade Rep Shows No Sense of Urgency on Lumber Trade Dispute

Filed in Capitol Hill on March 23, 2018 – NAHB Now

During a March 21 hearing before the House Committee on Ways and Means on the U.S. trade policy agenda, U.S. Trade Representative Robert Lighthizer said there is little chance that the softwood lumber trade dispute with Canada will be resolved anytime soon.

“Right now, I would say there’s probably not much going on in terms of those negotiations,” said Lighthizer. “Are they part of NAFTA? Not as far as I am concerned. As far as I am concerned this a function of the trade laws working the way Congress designed them to work.”

“To me, it is unlikely I think, I wouldn’t put it at zero but it’s unlikely that I’m going to end up solving this issue or trying to resolve this issue,” Lighthizer added. “Right now the positions are kind of intractable.”

This answer was in a response to a question brought by Rep. Kenny Marchant (R-Texas), who said that Texas home builders are concerned how the lumber tariffs have escalated lumber prices by 40% to 60% in just the last year.

In fact, new data compiled by NAHB economists shows that the changes in lumber prices between Jan. 6, 2017 and March 16, 2018 are enough to increase the price of an average new single-family home by \$6,388, and the market value of an average new multifamily housing unit by \$2,430. These cost increases are in the average price paid by consumers — not just the change in cost paid by the builder.

On March 2, the Random Lengths Framing Lumber Composite Price hit a record \$512 per thousand board feet and prices for several wood products currently stand at or near all-time highs.

Tariffs averaging just over 20% on Canadian softwood lumber exports to the U.S. are exacerbating market volatility, putting upward pressure on lumber prices and harming housing affordability. This is why NAHB believes it is absolutely vital that the U.S. resumes serious negotiations with Canada to find a just resolution.

Though the U.S. Trade Representative appears to have expressed a clear lack of urgency on this issue, NAHB strongly disagrees with this approach.

Under the U.S. trade laws, NAHB members are not considered parties who are able to participate in the trade negotiations. But NAHB stands ready to work with all stakeholders to hammer out a fair and equitable long-term solution to the trade impasse that ensures U.S. home builders have access to a reliable and affordable supply of lumber to meet the housing needs of American consumers.

On the home front, NAHB continues to work with Congress and the administration to boost domestic lumber production and our advocacy efforts have been well-received.

NAHB’s support was instrumental in ensuring House passage last year of the Resilient Federal Forests Act of 2017. The bipartisan bill sponsored by Rep. Bruce Westerman (R-Ark.) would reduce red tape that inhibits our nation’s forestry professionals from harvesting timber from federally-owned lands.

More recently, the \$1.3 trillion spending bill approved by Congress this week to fund the government through the end of September will help improve forest management practices on federal lands, yielding more timber in the process. The legislation contains several forestry reform measures backed by NAHB, including many that were taken from Rep. Westerman’s legislation that would remove regulatory hurdles to forest management projects and prevent lengthy, often unnecessary delays.

NAHB continues to urge the administration and Congress to seek out a long-term solution to the ongoing lumber trade impasse that will ensure a lasting and stable supply of lumber imports into the U.S. at a competitive price. At the same time, we continue to explore all avenues to boost domestic production and increase access to foreign timber markets.

For more information, contact Alex Strong at 800-368-5242 x8279.

BCASWI Mission Statement and Goals

Statement

The Building Contractors Association of Southwestern Idaho is a nonprofit organization dedicated to promoting the responsible development of our community. Utilizing the collective strengths and talents of our members, we represent the American Dream politically, economically and professionally.

Mission Goals

- To be the respected voice of the building industry.
- To be the deciding factor in political, legislative and regulatory matters.
- To be the leader in protecting and enhancing the quality of

life through effective stewardship of the land.

- To be the resource for members to enhance business opportunities.
- To be the leader in promoting partnerships with the community groups, related industries and governmental entities to accommodate an expanding economy.
- To provide educational opportunities for the professional advancement of its members.

IT'S GOOD BUSINESS TO DO BUSINESS WITH A MEMBER.

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