

# contractor

THE MONTHLY PUBLICATION OF THE BUILDING CONTRACTORS ASSOCIATION OF SOUTHWESTERN IDAHO

*"Every man owes part of his time and money to the business or industry to which he is engaged. No man has a moral right to withhold his support from an organization that is striving to improve conditions within his sphere."*  
- Theodore Roosevelt -

## Associate of the Month



Troy Cooper  
Wall to Wall Stone Corp.

See page 6

## Spike of the Month



Dan Richter  
Avimor

See page 7 for Spike list

**Membership Golf Tourney**  
August 23, 2017  
Shadow Valley Golf Course  
**LIMITED TO THE FIRST 120 PLAYERS!**

Registration: 7:00 a.m. - Shotgun Start: 8:00 a.m.  
4-Person Scramble - Members Only

Net Proceeds will go to: TREASURE VALLEY DOWN SYNDROME ASSOCIATION

**Entry Fees**  
\$90 per player includes: Range balls, green fees, golf cart, beverages and lunch.

**General Information**

- Important Note: Prior to starting each player must register with the Shadow Valley front desk.
- To secure a spot players must be registered and paid by August 18, 2017.
- Mulligans are available at \$5 each, limit two per person.

Questions call Heather at 377-3550. To register see page 9 or go to events at [www.bcaswi.org](http://www.bcaswi.org).

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## **BOARD OF DIRECTORS**

### **EXECUTIVE COMMITTEE OFFICERS**

Juston Hall, President '16-17'  
Craig Hammett, RMB, First VP '17-18'  
Dan Richter, VP/Secretary '17-18'  
Patrick R. Minegar, Associate VP  
Jason Peery, VP/Treasurer '16-17'  
Joe Atalla, RMB, Immediate Past President  
Steve Weeks, Immediate Past Treasurer  
Dennis Schaffner, RMB, Member at Large

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Jon Hastings, RMB, '16-17'  
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Bud Browne '16-17'  
Amy Hawkins '17-18'  
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Todd Amyx, RMB  
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Ted Martinez  
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Kent Mortensen  
Dennis Schaffner,  
RMB  
John Seidl  
Burt Smith  
Eric Smith  
Wayne Stacy

Jeff Thompson, RMB

Larry Van Hees  
Steve Weeks  
Ron Whitney  
Dave Yorgason  
Jon Yorgason

### **LIFE DIRECTORS**

Ray Behrman  
Keith Borup  
Jay Clow  
Bill Davis  
Marie Hanson  
Terry Heffner  
Jerry Nemece  
Dwayne Speegle  
Dale Sullivan  
Frank Varriale  
Ray Westmoreland  
Ramon Yorgason



## **President's Perspective**

by Juston Hall, Creekside Custom Homes

The Environmental Protection Agency announced that long-awaited federal regulations to require all developers to install stormwater management devices have been jettisoned. In response to NAHB comments, EPA tabled the rule in 2014 that would have

required "post-construction" controls for stormwater discharges. That rule would have required all builders to retain a certain volume of stormwater onsite, regardless of underlying soils or rainfall patterns. Some of the technologies EPA was thinking about mandating would be almost impossible in many urban areas, making smart-growth and redevelopment projects less likely to succeed. Since then, the shelved rule has sat on the agency's "long-term action" list – not a priority, but still able to be revisited at a future date.

EPA, along with all other federal agencies, published an updated rule-making agenda for 2017. This time, the agency announced that EPA's would-be national post-construction rule has officially withdrawn it. Since EPA first announced its plans in December 2009, NAHB staff and members have submitted comments and letters, testified at hearings, served on small-business panels and met with appointed and elected officials to explain why EPA's proposal was an incursion into land-use regulations and plain wouldn't work.

The announcement doesn't mean builders are out of the woods yet. As technologies such as green infrastructure continue to advance and more is known about the causes of urban water pollution, a growing number of states are using existing Clean Water Act authority to require stricter stormwater quantity or quality limits. EPA included in its announcement a commitment to pursuing education and technical assistance for new stormwater technologies: Good news for communities that increasingly need innovative, flexible options for managing stormwater.

"If post-construction regulations are not designed and implemented in a thoughtful way, new standards can decrease the number of available pollutant-reduction options, increase costs, delay projects, result in poorly designed or maintained features, or simply occupy valuable space that could be used for housing or other community amenities," said Eva Birk, NAHB environmental program manager.

Alternatively, post-construction approaches such as green infrastructure, if implemented well, can seamlessly integrate into existing requirements, build value and achieve multiple community and environmental benefits. In many cases it will be up to the development community to speak up on a case-by-case basis to ensure that these new programs are cost effective.

# BCA Executive Overview

by Frankie Hickman-Rice, Executive Vice-President

Big thanks to the BCASWI Board members joining me at the Idaho Building Contractors Association Summer Conference in Grand Targhee, elevation 8100 ft. Thank you, Pat Minegar, Bud Browne, Joe Atalla and family, Steve Weeks and Jon Hastings. Let me pass along information that was disseminated and/or discussed during the three day meeting.

**One of the BIG NEWS Items: 2016 IBCA Associate of the Year was revealed as Bud Browne**, from BCASWI and A-1 Heating and Air. What an honor and we are so proud of Bud.

The Legal Defense Fund committee granted a funding request from BCASWI in offsetting the ongoing costs of negotiating the statewide building Codes currently under aggressive discussion that isn't always a happy discussion.

**MEMBERS: COMING SOON!** IBCA is publishing a STATEWIDE magazine/directory this fall that contains your contact information. This is a free service to its members! And a very prestigious one, at that. A copy will be available to all BCASWI members, and we will have an extra 100 copies on hand to give to your subcontractors or associates who may not be members. This is a free service. **IF YOU ARE NOT A MEMBER AND WISH TO BE** - Please inquire regarding membership. If you join before September 1, you will be included in this magazine/directory.

We are being challenged to increase retention and new members by 5% this year. So far, we have learned that Twin Falls, MVBA membership has seen a 15% growth in the last four months. The largest percentage of growth among all local associations in the STATE of Idaho!

Your IBCA lobbyist continues to protect your rights in the state capitol. Jeremy Pisca, our lobbyist, gave us some important information during the conference. Just this year, we've fought for code protection, home efficiency protection, and licensing protection for our Builders. Jeremy is committed to making YOUR job easier and protect your rights as a Builder-Contractor.

So - what we took away from the meeting is how important it is to be a member BCASWI, the IBCA, and the National Association of Home Builders. We ask for your "support" - not just your membership. All the representatives at the conference are very passionate about the building industry and protecting your rights. Your membership dollars go a long way in this industry!

Again huge shout out to Pat Minegar, Bud Browne, Joe Atalla, Steve Weeks and Jon Hastings! We were a little altitude challenged but had a great time in Grand Targhee for our Summer IBCA meeting.

## A Look Ahead September

**Members Only Meetings - For membership information call 208-377-3550.**

- 4 Labor Day - Office Closed
- 11 • Membership Committee & Spike, Noon BCA, RSVP for lunch.  
• NAHB Membership Drive 1-1:30, BCA
- 12 Builders-Codes Council/Developers Council/Government Affairs, 3 p.m., BCA
- 13 Associates Council, Noon, BCA, RSVP for lunch.
- 14 Sporting Clay Shoot, Black Dog Clays, 9 a.m.
- 19 Executive Committee, 11:30 a.m.
- 20 Sales & Marketing Council, Noon, BCA - RSVP for lunch
- 21 • Board of Directors, 11 a.m., BCA  
• New Member Orientation, Noon, BCA
- 25 Business Management Class, 8 - 5, Avimor Community Center
- 26 CAPS I, 8 - 5, Avimor Community Center
- 27 CAPS II, 8 - 5, Avimor Community Center
- 29 Fall Parade of Homes Starts, 11 - 5

**All dates, times and locations are subject to change. Please call for confirmation - 208-377-3550.**

### BCASWI ASSOCIATION STAFF

Frankie Hickman-Rice,  
Executive Vice-President

Autumn Gestrin-Blume,  
Communications Projects Director

Heather Hooglander, Membership Director

Emily Covington, Receptionist



## Membership The Foundation

Heather Hooglander,  
BCASWI Membership Director

It is August, but there is still so much summer left to enjoy!

Come join us for the BCASWI Membership Golf Tournament on August 23rd at Shadow Valley Golf Course. All of the net proceeds will go to our current President's charity of choice; "Treasure Valley Down Syndrome Association". Sponsorships are still available. The registrations are available on our website or contact me, I can get you the information you need. Come out and support a wonderful cause and of course show support to the association.

Do you know about the NAHB Membership Advantage Program? NAHB members save \$20 million in 2016 when they bought products and services through the NAHB Membership Advantage Program. By participating in the NAHB Member Advantage Program, you are also helping our association generate non-dues revenue. If you click on this link, [www.nahb.org/ma](http://www.nahb.org/ma), it will take you to the member discount page. If you're uncertain how to apply for the discounts, or need your NAHB pin number, please don't hesitate to contact me. Now let's get you saving!!

Every August, I like to give a membership numbers sum-

mary. Our current membership numbers are 263 associate members and 118 builders, totaling 381 members. This is 20 more members than we had this time last year. Our goal for 2017 is to reach 400. We so appreciate all the time and effort given by everyone who has signed up new members, and who have contacted renewals, retaining our membership. Membership is crucial to the association's success. You may be asking, how can I help, can I sign up new members? Everyone who is a member, definitely can sign up new members.

With that being said, peeking into September, we are holding an NAHB Membership Drive. This is being held on Monday, September 11th, from 1:00pm – 1:30pm. Everyone who participates will have a chance to win a \$100.00 cash drawing. You must be present to win. Also, for every new member you sign up in September, you will be entered to win \$100.00 at the Membership Committee Meeting in October. All we need is 30 mins of your time, to reach out to prospective members. Sometimes just hearing a caring voice on the phone, explaining why you have become a member, with all of its benefits, is all it takes to sign up a member.

- In closing I would like to leave you with some fun facts:
- 1) "The Dog Days of Summer refers to the weeks between July 3rd and August 11th. They are named after the Dog Star (Sirius) in the constellation of Canis Major."
  - 2) "Mosquitoes, summer's pest, have been around for more than 30 million years."
  - 3) "August is the busiest month for travel and tourism."

Enjoy the rest of your summer!

### *New Membership and Renewals*

The BCASWI wishes to thank the following new member companies and membership renewal companies. "Without Your Membership, We'd Be Lost!" If you have comments regarding any of these memberships, please direct them in writing to the Membership Committee, 6206 N. Discovery Way, Suite A, Boise, ID 83713. (Per the By-Laws, Art. 1, Sec. 2)

For a full list of members please go to the Classified Directory on our website at [bcaswi.org](http://bcaswi.org).

### *NEW MEMBERS*

WHPACIFIC  
JANE SUGGS



IDAHO STATESMAN  
BINNA JENSEN

FRANKLIN BUILDING SUPPLY  
STEVE CLOYD

WESTERN HEATING & AIR COND.  
BOB BARNES

RAIN CONTROL CONTINUOUS  
GUTTERS, INC.  
ED BARNETT

PIONEER TITLE CO. BLDR/DEV  
JAKE TUNISON



**THOMPSON HOMES, INC.**  
JEFF THOMPSON RMB

**SCRIPPS**  
VICTORIA DEGROOT



**SILVERCREEK REALTY GROUP**  
AARON DOUGHTY

**NINETY DEGREE CONSTRUCTION, LLC**  
MIKE LARUE

**INFINITE HOME THEATER**  
MAITLAND FRITZLEY

**BEST BATH SYSTEMS**  
TAMMY HARRIS

**D L EVANS BANK**  
MATTHEW GILGEN



**SUNRISE HOMES**  
LANCE SNYDER

**FIRST FEDERAL SAVINGS BANK**  
JENNY BLAKE

**SHEILA SMITH REAL ESTATE**  
SHEILA SMITH

**OAKWOOD ESTATES LLC**

## Treasury Examines Burdensome Tax Regulations with Eye to Repeal

Provided by NAHB Filed in Codes and Regulations

The Treasury Department has identified eight tax regulations issued since Jan. 1, 2016 that it intends to modify or fully repeal.

Among the eight regulations, NAHB plans to recommend that Treasury rescind and significantly modify the following:

The definition of “political subdivision.” A political subdivision of a state is eligible to issue tax-exempt bonds for government purposes. The proceeds provide for the construction of sewer systems, water lines and other infrastructure necessary to incorporate a new development into a city.

As NAHB stated in comments submitted to Treasury, the new rule would overly restrict which developments are eligible for tax-exempt bond financing and add to already burdensome compliance costs.

Estate tax rules on how family businesses are valued. When a business owner passes away and his or her financial interest in the business is given to multiple

heirs, the total value of these interests is less than what the value was to the decedent. This is because, unlike the former owner, the new owners of the business cannot unilaterally make decisions that affect the company’s bottom line—including selling the company outright.

Without this ability, the business interest held by any one person is less attractive to potential investors. As a result, an investor is not willing to pay as much for a stake in the business.

The new regulations seek to end this practice entirely, adding to estate taxes owed by those who inherit ownership of a business.

The ability of the IRS to label a business’ financial interests as debt or equity. This regulation seeks to change what items on a company’s balance sheet are classified as debt or equity for federal tax purposes.

As the rules would have required businesses to track financial holdings among each of its affiliates, they would add to tax complexity and compliance costs. In their original form, the rules would have potentially

**CONTINUED ON PAGE 12**

## ***Associate of the Month***

Troy Cooper, Wall to Wall Stone Corp.

Although Troy was born and raised in a small town in North Central California (Oakdale), he considers himself to be an Idahoan at heart and has even adopted BSU as his home team. He moved his wife and (then 4, now 5) children, to the Treasure Valley over 12 years ago and never looked back. He has been involved in the construction industry as long as he can remember, learning the building trade from his father who taught him everything about building a house or doing a remodel. In his time in Idaho, prior to joining Wall To Wall, Troy has owned his own custom shower and mirror business as well as worked for a large Design Build Remodel company.

Troy joined Wall To Wall Stone Corp in March of this year as the Area Sales Manager. He was excited to join the company because of their unique capabilities to do a large amount of work. The company was

founded, and is headquartered, in Vancouver Washington. The Boise office has been in operation for about 1.5 years and is growing quickly. Wall To Wall stands out from their competitors because they offer over 100 colors of Granite and Quartz at a net square foot price.

Troy is a big believer in networking and bringing value to his as well as others' clients. He enjoys watching those around him succeed and being a part of helping that happen. He understands that if you help others win you will also win.

When he is not working, he enjoys spending time with his wife and kids. Troy can often be found coaching soccer. He also enjoys live music whether it is attending a concert or putting on and promoting a concert himself. His favorite charity event, Baldapalooza, he helped produce which raised money for kids battling cancer to go to Camp Rainbow Gold. He also spends as much time in a river with his fly rod as possible.

# **BCASWI FEATURED TRADES OF THE MONTH**

### TRADE:

Insulation Suppliers:

### MEMBER COMPANIES:

A&J Insulation  
Big City Insulation  
G Man Insulation  
Marv's Insulation, Inc.

Alcal Specialty Contracting Inc.  
CBI, LLC  
Go Green Insulation & Concrete Lifting

Masonry Subcontractor:

Rose Masonry Construction LLC  
T & R Masonry LLC

Masonry Supplier:

BMC Building Materials & Construction  
Franklin Building Supply  
Pacific Supply Company

Garage Doors:

Action Garage Door  
Overhead Door Company of SW Idaho

Each month the Membership Committee randomly draws BCASWI trades to list and feature on a board in the BCA conference room and in the newsletter. The goal is to show members who they can do business with as well as encourage signing up members used but not showing under the trade. For questions contact Heather Hooglander - 208-377-3550.



**Status Name Members**

<b>Status</b>	<b>Name</b>	<b>Members</b>	
<b>STATESMAN SPIKE - 500</b>	Larry Van Hees	613.0	
	Jerry Nemece	584.0	
<b>SUPER SPIKES - 250</b>	Dave Mortensen	283.5	
	Steve Martinez	270.0	
	Ted Martinez	266.5	
	Jay Clow	262.5	
	Chuck Miller	259.5	
<b>ROYAL SPIKES - 150</b>	Todd Amyx	213.5	
	Chris Conner	212.75	
	Bob Barnes Jr.	192.0	
	Burt Smith	189.0	
	Kent Mortensen	176.0	
	John Seidl	164.5	
	Pat Minegar	156.0	
<b>RED SPIKES - 100</b>	Jeni Sexton	142.5	
	Frank Varriale	126.0	
	Wayne Stacy	125.75	
	Juston Hall	125.0	
	Bill Davis	119.0	
	Tracy Dixon	118.0	
	Ron Whitney	117.0	
	Dave Yorgason	116.5	
	Marie Hanson	111.0	
<b>GREEN SPIKES - 50</b>	Dale Sullivan	97.0	
	Dennis Schaffner	91.5	
	Billy Mahan	82.5	
	Eric Smith	75.0	
	Bob Barnes Sr.	70.25	
	Zach Evans	63.5	
	Eric Stunz	61.5	
	Vicki White	60.0	
	Sarah Seidl	58.5	
	Milford Terrell	57.5	
	Ramon Yorgason	52.5	
	<b>LIFE SPIKES - 25</b>	Ray Rice	47.25
		Steve Weeks	46.0
Dale Conrad		42.5	
Craig Groves		39.5	
Russ VanWagenen		36.5	
Ted Mason		35.5	
Erick Wadsworth		32.0	
Jake Centers		31.75	
Joe Atalla		31.5	
Dwayne Speegle		31.5	
Dick Lierz		31.0	
Bud Fisher		26.0	
Jon Hastings		25.5	
Trey Langford		25.0	

**BLUE SPIKES - 6**

Jeff Thompson	21.5
Cade Coltrin	20.0
Karen Ellis	18.0
Cody Weight	16.0
Steve Edwards	14.0
Craig Hammett	13.0
Dan Richter	12.5
Matt Knickrehm	11.5
Barb McDermott	11.25
Thomas Coleman	11.0
Reata Conner	10.0
Mike LaRue	10.0
Tammy Schacher	10.0
Bud Browne	9.0
Clay Boyce	8.0
Heather Echeverria	8.0
Jason Peery	8.0
Mark Wilkins	8.0
Jon Yorgason	8.0
Lars Hansen	7.0
Jeff Martell	7.0
Shaun Urwin	7.0
Daniel Cullip	6.5
Don Flynn	6.0
Rod Givens	6.0

**Candidates**

Spike candidates are called "Tacks." Tacks must earn 6 credits to become a "Spike"

**4.5 - 5.5 Credits**

Dan Clark  
Steven Hanson  
Tammy Lanore  
Rob Pearce  
Alicia Rodman  
Stephen Sengelmann  
Ray Westmoreland

**3 - 4.0 Credits**

Kevin Amar  
Corey Barton  
Mike Brown  
Todd Campbell  
Nate Fehrenbacher  
John Flaherty  
Dan Foutz  
Matthew Gardner  
Jim Hunter  
Spencer Kofoed

Christine Langhorst  
Tim Mallon  
Trudy Mallon  
PJ Nava  
Abram Neider  
Don Newell  
Lance Snyder  
Ingo Stroup  
Marvin Ward  
Steve Warren  
Roger Wilson  
David Wipper

**1.5 - 2.5 Credits**

Martin Artis  
Dennis Baker  
Brent Belveal  
Alan Berman  
Chad Christensen  
Peggy Deffenbaugh  
Corey Elitharp  
Bryant Forrester  
Rick Garret  
Tyler Gustafson  
Don Hubble  
Justin Hubble

Jason Lloyd  
Justin Mai  
Brian Morkid  
Stan Ray  
Clint Rogers  
Tracy Skidmore  
Chad Smith  
Christal Smith  
Jake Tunison  
Darren Wood

**.5 - 1.0 Credits**

Josh Anderson  
Geoff Berschneider  
Kami Brant  
Dave Buich  
Clay Conner  
Dave Evans  
Terri Harvey  
Amy Hawkins  
Mark Hixon  
Greg Johnson  
Jackie Metzger  
Jason Ramsey  
Ival Turner

According to the rules of the Spike Club program to become a Spike member, an individual must sign up 6 new members - which earns 6 Spike Credits - within two consecutive years. To retain that Spike status a minimum of one new member - which earns 1 credit (new or retention) - must be earned each year until a total of 25 credits have been earned - which triggers Life Spike status. For individuals that do not earn 6 credits by December of their second year of recruiting, all credits from the first year are forfeited.

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**EcoGuard**<sup>®</sup>  
ZINC BORATE

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Reversible Trim:  
4" SMOOTH

**TruWood**<sup>®</sup>  
Collins Products LLC SIDING | TRIM

# If the clothes make the man, what makes a house?

## Get Tru.

In a word: Siding. TruWood is more than an exterior afterthought. It's fashion for the home. An expression of personal taste. An appealing outside that hints at an amazing inside. So focus on what's on the outside. What your home wears. Be true to your vision, true to the planet, true to your style with the siding that offers character, versatility and unparalleled real-wood appeal. Visit [truwoodsiding.com](http://truwoodsiding.com) and discover what's Tru to you.

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TruWood's material content is backed by third-party certifier SCS Global Services. SCS-MC-01178 | [SCSGlobalServices.com](http://SCSGlobalServices.com)





# Membership Golf Tourney

Net proceeds benefitting the Treasure Valley Down Syndrome Association



August 23, 2017 - Shadow Valley Golf Course  
Limited to the first 120 players!

## Information

- Check In Time 7:00 am
- Shot Gun Start 8:00 am
- Tournament Fee \$90  
(Includes 18 holes, cart, range balls, lunch and beverages. Players must check in at the clubhouse!)
- Limit two mulligans per person @ \$5 each
- Players must be registered and paid by Aug. 18th.
- Raffle tickets available at the tournament.

## Rules

1. Four-person scramble format
2. Team advances to best shot
3. One score per hole per team

## Registration

If you do not have a full team, we will place you on a team. Payment must accompany this form.

Member Company \_\_\_\_\_

Player 1 \_\_\_\_\_ handicap/avg. \_\_\_\_\_

Player 2 \_\_\_\_\_ handicap/avg. \_\_\_\_\_

Player 3 \_\_\_\_\_ handicap/avg. \_\_\_\_\_

Player 4 \_\_\_\_\_ handicap/avg. \_\_\_\_\_

## Golf Sponsorship

I/We wish to sponsor

- # \_\_\_\_\_
- \$100 green       \$500 Beverage
- \$100 tee         \$1,000 Lunch
- \$175 hole

Company name: \_\_\_\_\_

Address: \_\_\_\_\_

Contact person: \_\_\_\_\_ Ph #: \_\_\_\_\_

## Payment

\*Make checks payable to BCASWI

Check enclosed

Charge to my: Visa  Mastercard  Discover

Name on Card: \_\_\_\_\_

Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Vcode: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Registration: \_\_\_\_\_ at \$90 each

\*10% off per team if you have a member builder playing.

Mulligans: \_\_\_\_\_ at \$5 each (only two per person allowed)

Sponsorship: \$ \_\_\_\_\_ (from above)

Total: \$ \_\_\_\_\_

Signature: \_\_\_\_\_

Mail your registration form to: BCASWI, 6206 N. Discovery Way, Ste. A, Boise, ID. 83713, or fax form to: (208)377-3553. For questions contact Heather at the BCA - 377-3550 or [hsciola@heritagewifi.com](mailto:hsciola@heritagewifi.com).



# SAVE THE DATE!!!

## Christmas Party & Industry Awards

December 1, 2017

5:30 p.m.

Riverside Hotel



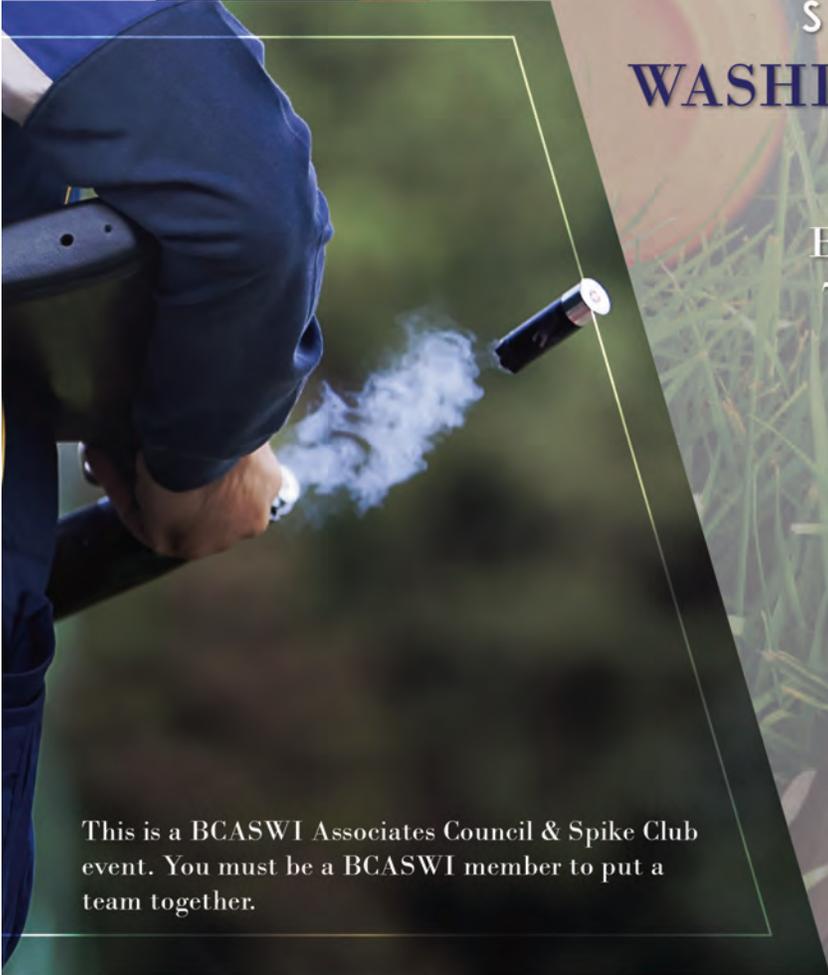
SEPTEMBER 14TH, 2017

# BCASWI

## SPORTING CLAY SHOOT

SPONSORED BY  
**WASHINGTON FEDERAL**

**JOIN US AT**  
BLACK DOG CLAYS  
7680 VALLEJO RD.  
BOISE, ID 83709



This is a BCASWI Associates Council & Spike Club event. You must be a BCASWI member to put a team together.

- Check in time is 9:00am / 1st shot at 10:00am
- Breakfast provided
- Tournament fee is \$30.00 per person
- You must provide your own gun and shells
- Shells can be purchased at the gun club
- Protective eye-wear and ear protection is a must
- There must be one BCA member per team
- Players must be registered and paid by Sept. 12th

## REGISTRATION

\$30 per person. Breakfast, beverages and lunch included. Submit your full team below. We are also able to place you on a team. With each team member, we will need an email address to send the rules and waiver form.

\_\_\_\_\_ Member Company \_\_\_\_\_

Player 1 \_\_\_\_\_ Email Address \_\_\_\_\_

Player 2 \_\_\_\_\_ Email Address \_\_\_\_\_

Player 3 \_\_\_\_\_ Email Address \_\_\_\_\_

Player 4 \_\_\_\_\_ Email Address \_\_\_\_\_

Player 5 \_\_\_\_\_ Email Address \_\_\_\_\_

Player 6 \_\_\_\_\_ Email Address \_\_\_\_\_

## STATION SPONSORSHIP

#1 - #12 station sponsorships are \$50 each. Please indicate what station you would like. Subject to availability. You must provide your own banner.

Station number you want to sponsor \_\_\_\_\_ Company name \_\_\_\_\_

Address \_\_\_\_\_ Contact person \_\_\_\_\_

## PAYMENT INFO

Registration \_\_\_\_\_ x \$30      Sponsorship \_\_\_\_\_ x \$50      Gun Raffle \_\_\_\_\_ x \$5      Total \_\_\_\_\_

Name On Card \_\_\_\_\_ Card Number \_\_\_\_\_

Vcode \_\_\_\_\_ Exp \_\_\_\_\_ Zip Code \_\_\_\_\_ Signature \_\_\_\_\_

Date \_\_\_\_\_ Check Enclosed  Yes  No

All payments and entries are due by September 12th. No shows will still be billed. You have the availability to purchase gun raffle tickets at the event. You must be present to be eligible to win the raffle.

<p>Email or fax this form to Heather Email: <a href="mailto:hsciola@heritagewifi.com">hsciola@heritagewifi.com</a>      Fax: 208.377.3553</p> <p>Or mail this form to BCASWI 6206 N. Discovery Way, Ste. A Boise, ID 83713</p>
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If you have any questions, please call us at 208.377.3550

# *Builder, Developer, Government Affairs Committee Report*

**Boise City Building Department** reported in with 59 single family permits and (4) duplex and zero - 4-plex's. Single Family permits are currently have no change from the 15% of last month. Plan review times still no change: 10 working days for single family plan reviews and 30 for commercial plan reviews.

**Ada County Highway District** is at about 75% of last year currently. The public hearing is still coming up on the 26th. Still not getting the permits out in 10 days but really working on it.

**Ada County Building Department** for permits continues to be up year over year. By city: Meridian 72 lots, Eagle 70 lots; Boise 239 lots; Garden City 34 lots, and 43 for Ada.

**Meridian Building Department** reports single family with 158 single family; multi-family is steady and 15 TI's. The web site has also been updated.

**Eagle Building Department** reported heavy single family and commercial and there are several multi-family units in progress. Plan review turn-around is about 15 days. Mostly caused by incomplete or poorly done work. The response to the requirement of structural engineering question was that it was not going anywhere. Looks like it will probably be a part of larger homes and/or tall walls.

**Star Building Department:** filed report of

Month	2017	2016	2015	2014
May	35	21	24	29
June	31	23	19	11
July		14	21	15

**Other agencies reporting included the Division of Building Safety** with an update on Legislative items which includes a proposal of a Residential alternative method; 2015 is being offered up as an alternative to 2018. Also, there has been added an Appendix Q for Tiny House Regulations. DBS also reported on collaborative changes and they will be taking on Residential Energy Portion.

**Market Report** reporting that New Construction median sales price is up this month, \$345,000 reflecting a 13% over last year this time. Affordability of the median price is at 31% which is up from last year at this time according to F/M and Fr/M was 27%. Inventory is down (697) over last month (756). Rolling average of sales is down over last month. Pending sales are up to 712 compared to 711 last month. FYI: in 2016 that number was 551.

Join the discussion on the second Tuesday of each month at 3pm in the BCA Conference Room.

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## **CONTINUED FROM PAGE 5**

classified certain holdings of S-corps as debt, effectively disallowing S-corp business structures.

The Treasury notice comes in response to Executive Order 13789, in which President Trump directed Treasury to "review all significant tax regulations issued by [the department] on or after January 2016" and deliver a report identifying tax regulations that impose an undue financial burden on taxpayers, add

undue complexity to the tax code or exceed IRS authority.

For additional information, contact David Logan at 800-368-5242 x8448.

## Business Management for Building Professionals

Instructor(s): **Chuck Miller, GMB CGB CGR CAPS CGP MIRM CMP MCSP CSP**

Learn the management skills that give industry leaders the edge. This course will give you a solid foundation for managing small to medium size building/remodeling and service companies. This course explains critical elements and presents practical tips and tools for managing a business successfully. You'll get a solid grasp of business best practices and practical tools of value whether you are a new or experienced business owner.

- As a graduate of this course, you will be able to:**
- Discuss common business challenges and learn practical tips and tools to overcome them
  - Explain the three basic functional areas within a company
  - List the five main tools used to improve a business
  - Apply each of the five Ps to the three functional areas of the business.
  - Identify methods of recruiting, interviewing, training and retaining quality personnel
  - Apply the Key measures of business performance to your own business

**Continuing Education Credit:**  
CAPS, CGA, CGB, CGP, CGR, Master CSP



**September 25, 2017**  
**8:00 AM - 5:00 PM**  
**Avimor Community Center**  
**5811 West Avimor Dr**  
**Avimor, ID 83714**



## Additional Information

Lunch provided by Avimor



### To Register

**BY PHONE**  
**(208) 571-0755**

**BY FAX**  
**(208) 575-2648**

**BY MAIL**  
**3201 W Bellomy Ln**  
**Boise, ID 83703-5311**

## Registration Information

(one form per attendee)

NAME \_\_\_\_\_  
 COMPANY \_\_\_\_\_  
 ADDRESS \_\_\_\_\_  
 CITY \_\_\_\_\_  
 STATE \_\_\_\_\_ ZIP \_\_\_\_\_  
 PHONE \_\_\_\_\_ CELL \_\_\_\_\_  
 FAX \_\_\_\_\_  
 E-MAIL ADDRESS \_\_\_\_\_  
**Please note: It is NAHB's policy not to share or sell its e-mail addresses.**

### Fees and Payment:

- NAHB Member \$225     Non-Member \$325  
 Check made payable to: Chuck Miller Education Services LLC  
 MasterCard    Visa  
 Discover Card

CREDIT CARD NUMBER \_\_\_\_\_  
 EXP. DATE \_\_\_\_\_    CSV NUMBER \_\_\_\_\_  
 NAME ON CARD \_\_\_\_\_  
 SIGNATURE \_\_\_\_\_

**Cancellation Policy**  
Registration is refundable if cancelled up to 5 business days prior to the course.



## Certified Aging-in-Place Specialist (CAPS)

The CAPS designation provides you with marketing techniques, design solutions and other expertise specific to the aging-in-placemarket to give you the advantage in remodeling and building homes for older adults.



## Courses & Registration

**BY PHONE (208) 571-0755**  
**BY FAX (208) 575-2648**  
**ONLINE [www.nahb.org/en/learn/](http://www.nahb.org/en/learn/)**

**BY MAIL 3201 W Bellomy Ln**  
**Boise, ID 83703-5311**

**Marketing and Communicating with the Aging in Place Client (CAPS I)**  
 September 26, 2017 8:00 AM - 5:00 PM  
 Instructor(s): **Chuck Miller GMB CGB CGR CAPS MIRM CMP MCSP CSP**

NAHB Member    Non-Member  
 \$225     \$325

**Design Concepts for Livable Homes and Aging in Place (CAPS II)**  
 September 27, 2017 8:00 AM - 5:00 PM  
 Instructor(s): **Chuck Miller GMB CGB CGR CAPS MIRM CMP**

NAHB Member    Non-Member  
 \$225     \$325

- Check made payable to: Chuck Miller Education Services LLC  
 MasterCard    Visa

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## Course Location

Avimor Community Center  
 5811 W Avimor Dr  
 Avimor, ID 83714

## Additional Information

Each of these courses has been approved for 6 hours of Realtor CE by the IREC.

Lunch provided by Avimor.

**Cancellation Policy**  
Registration is refundable if cancelled up to 5 business days prior to the course.

Course Sponsor(s)



## *BCASWI Mission Statement and Goals*

### **Statement**

The Building Contractors Association of Southwestern Idaho is a nonprofit organization dedicated to promoting the responsible development of our community. Utilizing the collective strengths and talents of our members, we represent the American Dream politically, economically and professionally.

### **Mission Goals**

- To be the respected voice of the building industry.
- To be the deciding factor in political, legislative and regulatory matters.
- To be the leader in protecting and enhancing the quality of

life through effective stewardship of the land.

- To be the resource for members to enhance business opportunities.
- To be the leader in promoting partnerships with the community groups, related industries and governmental entities to accommodate an expanding economy.
- To provide educational opportunities for the professional advancement of its members.

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